



Great Western Insurance Company (GWIC®) is offering a generous incentive. The incentive applies toward qualified applications submitted between Oct. 1, 2021, and Dec. 31, 2021.

## Incentive highlights:

- For every five taken applications, you earn \$200.
- Monthly payment periods are on Nov. 15, 2021, Dec. 15, 2021, and Jan. 14, 2022.
- · The policies must be written in the qualifying months.
- · The policies must be taken by the payment period.
- Bonuses will be paid in commissions.



If you have questions about GWIC's incentive program, please contact Agent Sales Support by calling 866-252-5594, option 2, or by emailing mlagentsupport@americanenterprise.com.

Great Western Insurance Company's Give Me Five incentive program rules:

- 1. To qualify for the monthly payout, applications must be written on MyEnroller<sup>SM</sup> between Oct. 1, 2021, and Dec. 31, 2021, and "taken" before the monthly payment period. "Taken" means the policy has been received and a premium has been retained.
- 2. Monthly payment periods are on Nov. 15, 2021, Dec. 15, 2021, and Jan. 14, 2022.
- 3. Incentive qualification reports will be available on the GWIC agent portal.
- 4. Qualifying policies only include GWIC's Final Expense insurance products.
- 5. GWIC reserves the right, in its sole discretion, to cancel or change the incentive program rules at any time.
- 6. Agents must remain in good standing and be actively contracted with GWIC at the time of payout.
- 7. The value of any award will be reported as income to the awarded recipient in accordance with the rules and regulations of the Internal Revenue Service. To the extent that the value of any award will be included in the recipient's income, the recipient will be responsible for any taxes due. You may wish to consult a tax professional as to how this may affect you.
- 8. By participating in this program, you agree to release and hold harmless GWIC, its affiliates, owners, employees, officers, directors, and agents from any and all liability for any injury, loss, or damage of any kind arising from or in connection with award eligibility or participation. This release shall include actual, special, incidental, consequential, or punitive damages connected in any way with eligibility and participation in this program.
- 9. The laws of the state of lowa shall govern the rules related to this award program. Participants consent to the resolution of any disputes solely through the alternative dispute resolution procedures outlined in any agent or distributor agreement that may be in place between the agent and GWIC.
- 10. GWIC further reserves the right to make any final adjustments to incentive amounts previously paid, based upon policy activity, such as cancellations, that would have made the policies ineligible. All incentive decisions made by GWIC are final. This incentive program is not transferable.

For agents contracted with Great Western Insurance Company. Bonus payments will be paid in commissions and occur Nov. 15, 2021, Dec. 15, 2021, and Jan. 14, 2022. Policies must be written in the qualifying months and must be taken by the payment period.